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# INSIGHTS



# RE/MAX

of cherry creek inc.

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**Paula L. Brinton**  
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## RE/MAX

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We would like to thank all the business owners who joined us for our January 20th Recommended Business Mixer! These include:

*because experience matters*

- |   |  |
|---|--|
| Lauren Klopfenstein, Lauren Graphics . . . . . 303-705-9900   | Mike Hruza, AAA Colorado . . . . . 303-753-8800 x8040        |
| Ricky Jones, KenWood Construction . . . . . 720-621-5356      | Bill Klopfenstein, UniqueLitho . . . . . 303-830-2999        |
| Warren Rickford, Pipe Spies . . . . . 303-795-3630            | Mike McRae, Accent Masonry . . . . . 303-517-5975            |
| Kara Bumgarner, Push Gym . . . . . 303-870-8351               | Kim Bradney, Ehome Parade . . . . . 303-963-1608             |
| Bryan Kelly, Tall Pines Painting . . . . . 720-210-7643       | Kristi DeMao, The Lighting Connection . . . . . 303-888-1295 |
| Aaren Courrier-Kriesel, Tall Pines Painting 720-234-1400      | Sharon Hagen, Rembrandts Salon . . . . . 303-377-2980        |
| Emily Arave, Cherry Creek Electrolysis . . . . . 303-329-3192 | Armando Lozano, Family Movers . . . . . 303-944-0800         |
| Jeff Stumpf, Big Kahuna BBQ . . . . . 303-994-9692            | Lana Jern, Uptown Mortgage . . . . . 303-839-5262            |
| Elizabeth Lee, Commercial Art Glass . . . . . 720-224-1208    | Karen Windness, Mud Puppy Studios . . . . . 720-261-9803     |

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It was a huge success and every one enjoyed networking with other service providers who work by referral. To find more recommended businesses, just click on "Business Directory" when you visit [www.PaulaBrinton.com](http://www.PaulaBrinton.com)!

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As always,

**thank you**

for your business and referrals of people considering buying or selling a home.

## And Now for the Good News...

Tired of the same old doom and gloom in today's headlines? While spotting the silver lining may take a magnifying glass, here are some positive things being said about metro Denver's economy and housing market:

- Real estate varies substantially from neighborhood to neighborhood, and we are already seeing a turnaround in certain price ranges and certain parts of town. We appear to have passed the bottom of the market in the \$250,000-and-under price range, where inventory is at just four months. In this category, prices could creep up in 2009 due to demand.
- Real estate continues to be a good investment for people who are able to take advantage of opportunities when the market is down. Many investors are pulling their money out of the stock market to snap up homes at a discount and paying cash to avoid tightening loan requirements.
- Metro Denver should be on the leading edge coming out of the recession compared to the rest of the nation. Barring a crisis or a new wave of foreclosures, 2009 should be a

better year than 2008, with economic recovery expected to begin in the second half of the year.

Not to say that all is rosy: In the \$600,000-plus price range, the market remains very soft with a great deal of inventory. But this, too, can be a plus for buyers who wish to move up in the market and are able to negotiate a deal with the help of their Realtor.

Although fixed-rate mortgages are at historic lows, the government is working to reduce them even more over the coming year. Home prices may also be at or near the bottom. This combination of conditions is extremely rare, so if you'd like to take advantage of the double bonus of low prices and low interest rates, now is the time to give us a call.

*Paula*

## LOOK INSIDE

Big Changes for Reverse Mortgages

Denver Neighborhood One of Nation's Best

Small Improvements May Boost Home Value

Volume XVI • Number II



an independent member broker

These statements, while not guaranteed, are from sources which we believe reliable; however, all data should be independently verified, subject to sale, charge or withdrawal. If your property is presently for sale with a broker, this should not be construed as solicitation of the listing.

